

## SERVICE OFFERINGS

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*de trabajo bien hecho*

41080 SEVILLA - ESPAÑA

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fecha

LV/RSR

November  
2018

asunto: **Oil&Gas Facilities**

Dear client:

We are pleased to offer our services as a recognized and referent company in facilities for the Oil & Gas industry, in which **we have a consolidated experience for more than 55 years** and we're distinguished by a high degree of specialization, advanced technology and personalized work with relevant business differentiation by our knowledge and habitual quality as factors of success. Also, dominating an extensive know-how in leading technology of LNG in its transmission, regasification and storage, backed by our relevant operations.

In Spain, we lead the process control systems for LNG load terminals, being until now exclusive integrator at national level, where we have operated in all regasification plants in the country, as you can see in the references we attach.

At the international level, MONTREL has successfully completed the Control and Management System of the loading tanker truck at **QUINTERO LNG** Plant (Chile), with an operating capacity of 1,200 m<sup>3</sup> / day (30 cisterns / day). Subsequently we have carried out an expansion for 2,500 m<sup>3</sup> / day in this important and innovative EPC project. Two similar cargoes are currently being run for **PERU LNG** in Pampa Melchorita and **PRNG GAS NATURAL FENOSA** in Puerto Rico.

Our offer includes within the philosophy of competitive quality work and innovative, a wide and effective cooperation with support always oriented to the greater attention to the customer, who is the center of our activity, with a plus of guarantee of future that we observe surpass our competitors of the sector, with the commitment of a good service and total quality. This proposal applies to works of any level, importance and geographical location in different countries and continents.

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The works are carried out directly with our resources and technology, construction and commissioning (EPC integrated actions), in addition to the Value Chain: basic and detailed conceptual engineering, instrumentation, computer engineering, mechanics, Skid piping, general automation of the loading system and process control comprising order, Distribution System, Physical load in corporate management, Immediate business specific invoicing, clear accounting treatment, administrative documentation, as well as integration with other internal systems and plant platforms.

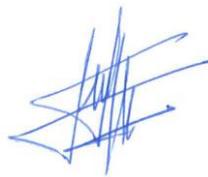
Since 1990 we offer specific maintenance contracts, dynamic preventive, corrective, adaptive (with guards 24 x 7 for 365 days) and remote management of Software and Hardware that are constantly updated **with continuous supervision in all facilities in any country**. Our commitment to the customer is forever.

Following this way, we assist the maintenance of many plants from our important clients, such as **ENAGAS** (all plants), **CEPSA** (all plants), **REPSOL** (Puertollano and Peru), **BP OIL**, **GALP**, **BBG**, **SAGGAS**, **REGANOSA**, **LNG QUINTERO** (Chile), among others that you can appreciate in our references.

We must show them our best will to service and efficient innovative, competitive, lasting and reliable achievements, not hesitating to be as satisfied as the numerous and qualified clients who have placed their trust in our company over more than five decades of successful activity in significant projects.

We are at your disposal and it would be a pleasure to attend to any queries, questions, further information and advice you may wish on this matter. We also invite you to visit our headquarters in Seville, considered as a center of excellence. Nothing would please us more than being able to welcome you in our home to show you our facilities, know-how and resources of all kinds in LNG.

Hoping that our experience and knowledge may interest you. Best regards.



**Luis A. Víu Beltrán**  
**CEO MONTREL**

Anexo

- **LNG References**
- **Informative Notes**
- **Technical Aspects**